



NAVAL SEA SYSTEMS COMMAND

ACQUISITION LOGISTICS  
SUPPORT  
GETTING AHEAD  
OF THE GAME!

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# ACQUISITION LOGISTICS

- NEW DIVISION IN NAVSEA  
04L
- NEW DOD/NAVY  
INITIATIVES

# Acquisition Logistics Support Division Mission Statement

**Provide a mechanism for  
NAVSEA to deliver Best Value  
Acquisition Logistics Support  
to the PEO/PM to achieve  
optimum Life Cycle Readiness  
for the Fleet.**

# Career Management Branch

**Vision:** Create knowledgeable Acquisition Logistics Workforce to ensure 21st Century support of Program Executive Organizations, Program Managers, and Field Activities who support the Fleet.

**Mission Statement:** Train, maintain, and support a NAVSEA Acquisition Logistics Workforce to attain the highest level of expertise and experience required to provide Best Value Logistics to our customers.

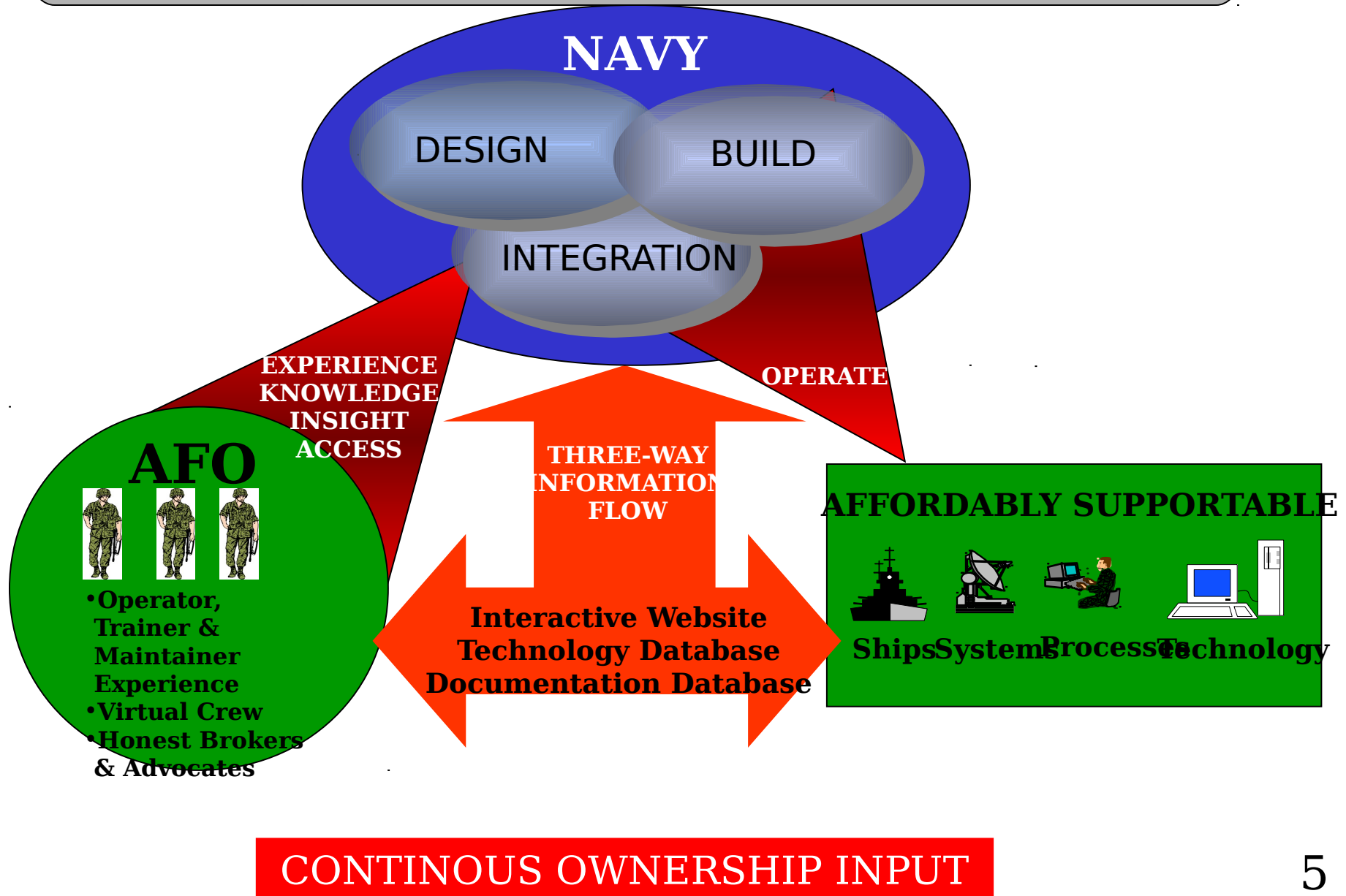


## ***Objectives***

- ***Develop skill set/competencies to train present workforce***
- ▮ ***Reform & Promote NAVSEA Acquisition Intern program***
- ▮ ***Advance training opportunities in logistics***
- ▮ ***Negotiate Intern Program MOAs with Field Activities***
- ▮ ***Manage DAWIA training and certification in Acquisition Logistics***
- ▮ ***Direct NOVA Business Certificate Program***
- ▮ ***Establish & Monitor***

**People are our Greatest Asset**

# Acquisition for Ownership



# Knowledge Based Logistics Branch

**Focused Accelerated  
Knowledge Transfer**

**Government &  
Industry Nexus**

**Simulation Based  
Acquisition Guidance**

**Generate Meaningful  
Knowledge**

**Digital Knowledge  
Environment Strategy**

**Technology Refresh  
Management**

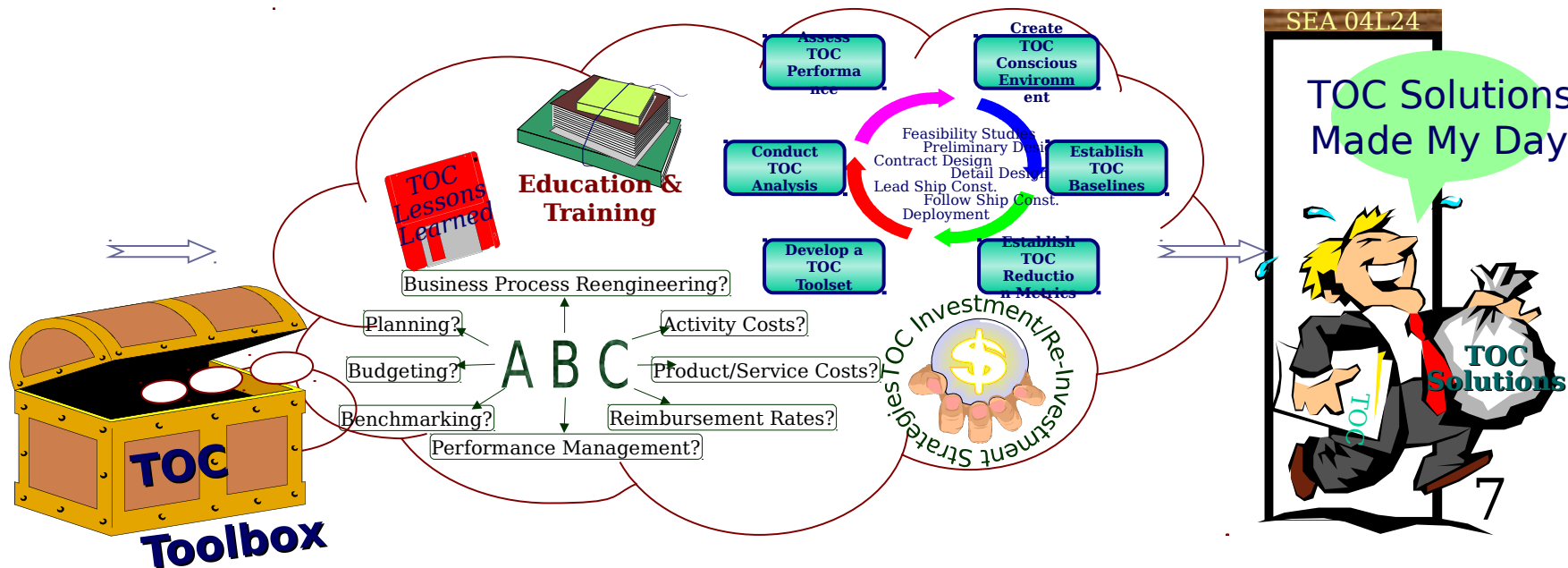
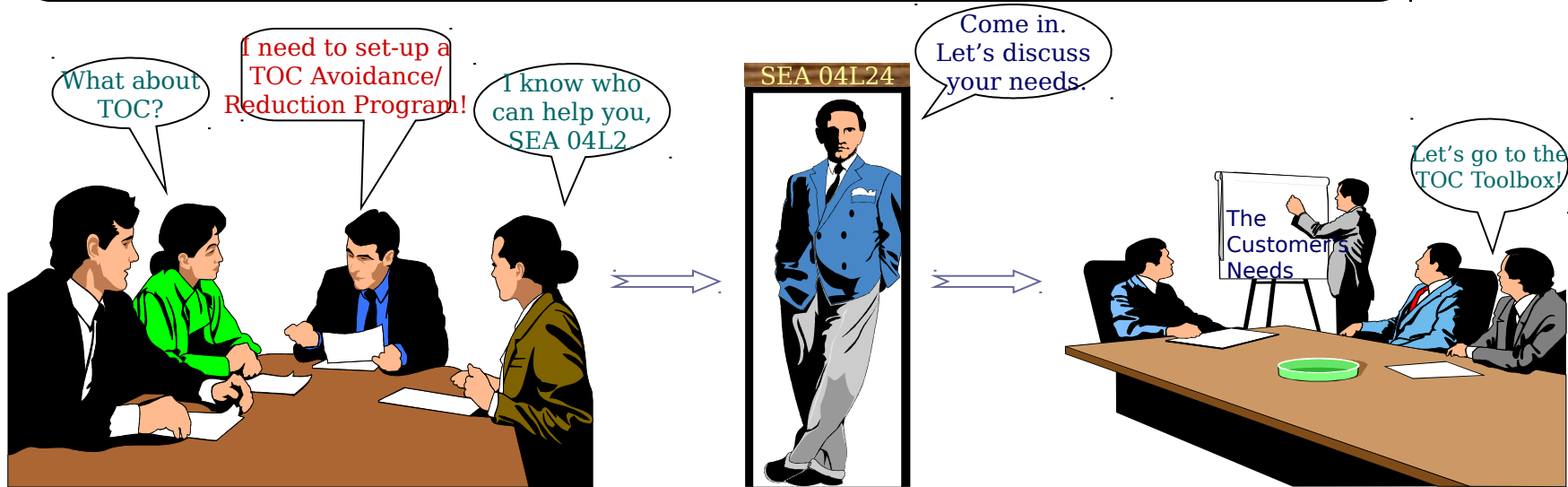
**Leverage  
Legacy Systems**

***Vision:* Achieve TOC reductions through the application of Simulation Based Acquisition (SBA) technology and development of a meta-framework.**

***Mission:* Transform NAVSEA acquisition logistics info-structure and processes that traverse information environments to broker data and knowledge to maximize acquisition efficiencies and interoperability.**

**Supportability Knowledge  
Broker for Acquisition  
Community**

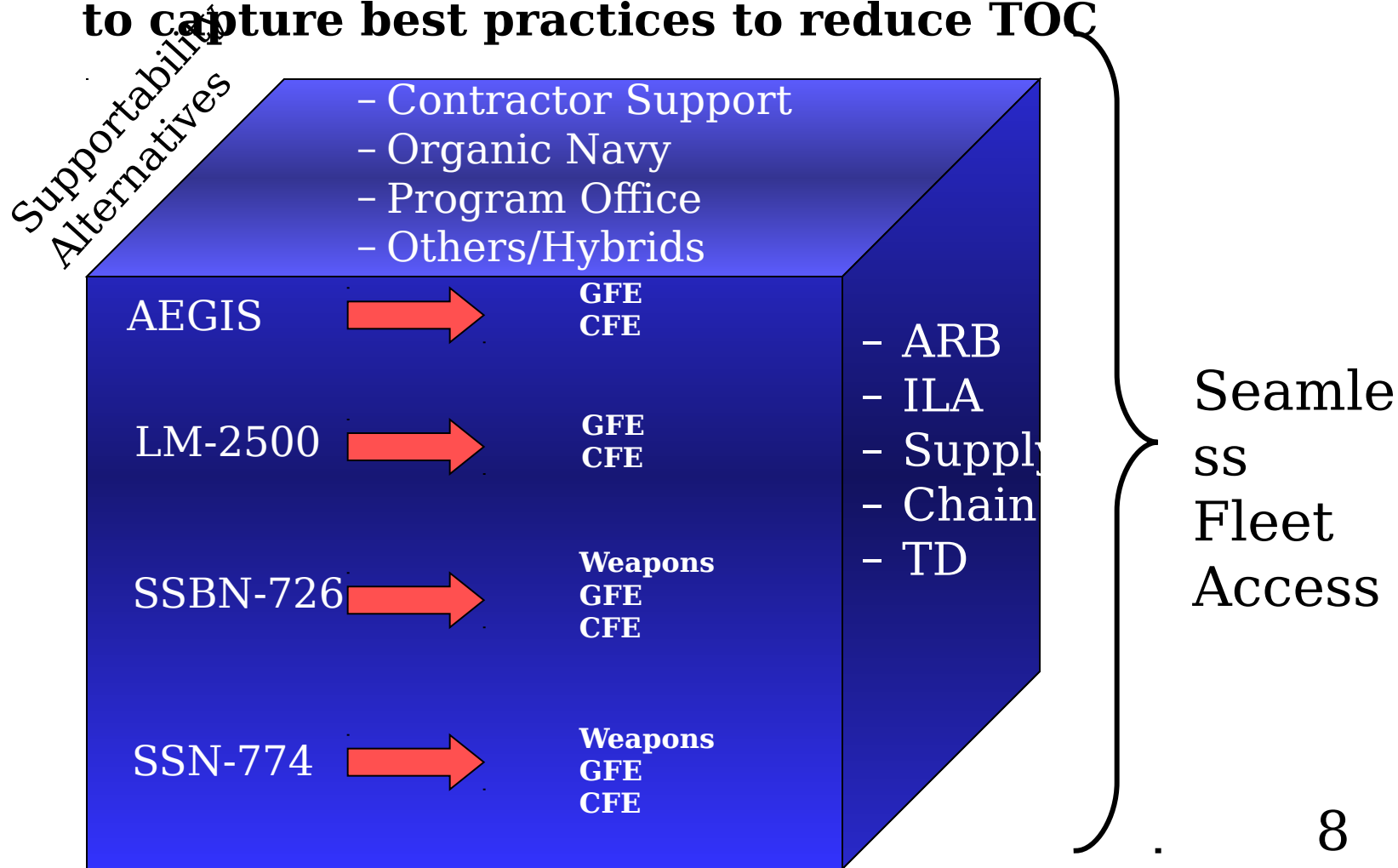
# TOC Solutions and Cost Management Branch



# Process Innovation Branch

## VISION & MISSION

**Become the premier process innovators by aligning business processes, organization, and information technology to capture best practices to reduce TOC**





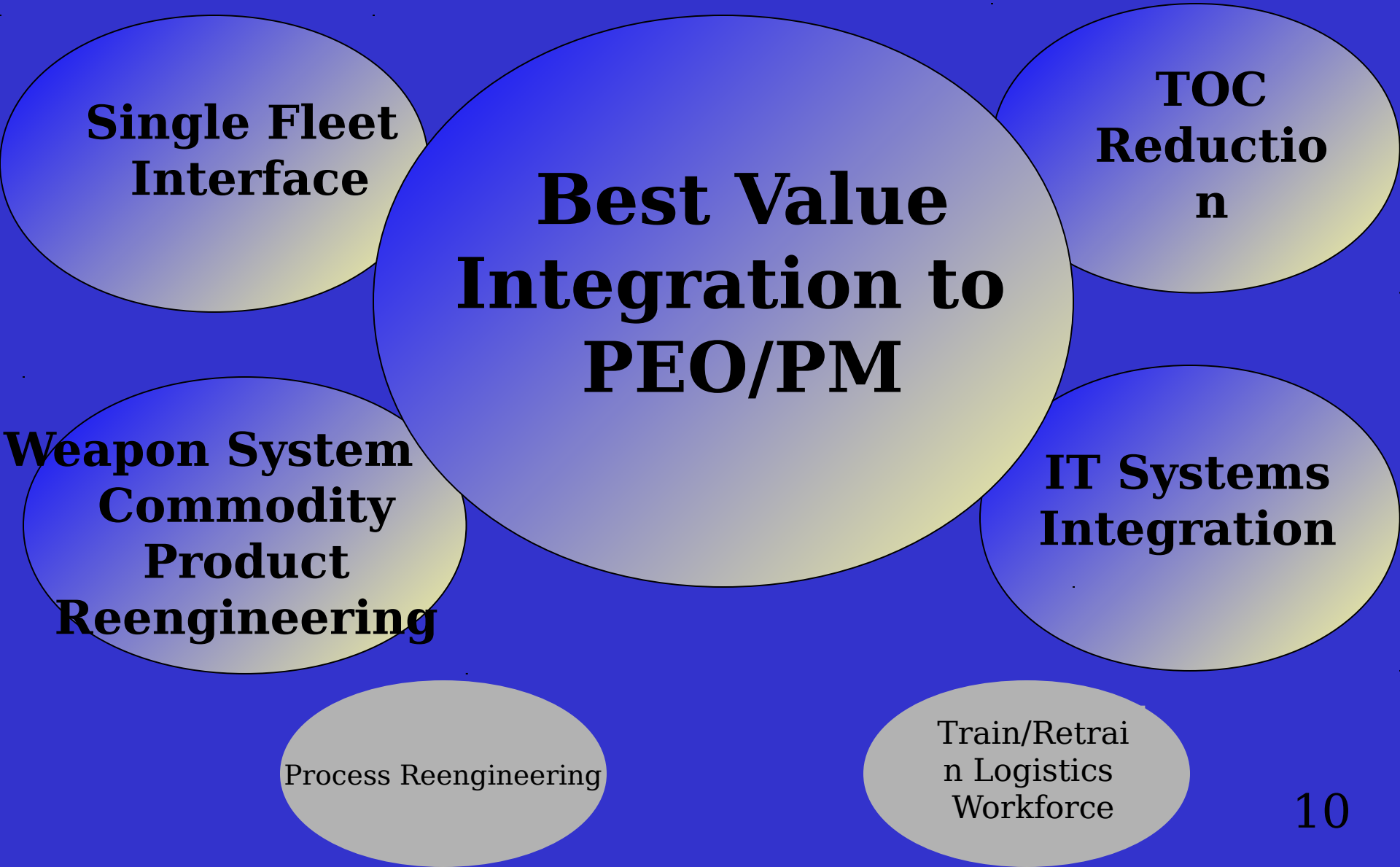
# Best Value Logistics Branch

**Vision:** Achieve synergy for an industry and Joint Services partnership in best value logistics

**Mission:** Create an industry and Joint Services partnership that fosters best value logistic support.



# SEA 04L2 Top Priorities



## NEW DOD/NAVY INITIATIVES

# WHAT'S GOING ON?

# What is Section 912 “Product Support Reengineering



Purpose: Implement Reengineered Product Support Practices

OUTPUT

2005

## METRICS

- ★ Improve Customer Service Single Digit
- Improve Mission Capable Rates +5-20%
- Reduce Product Support Costs -20% by 05
- Provide Total Asset Visibility 100% by 05

NAVSEA/PEO  
IMPLEMENTATION  
PLAN

# “Product Support” Reengineering

“Vertical/Prime Vendor”

Horizontal/Commo  
“H,”

**Supply**

**Maintenance**

**Transportation**

LPD 17

Submarine  
DD 21

NEW Attack

CVX

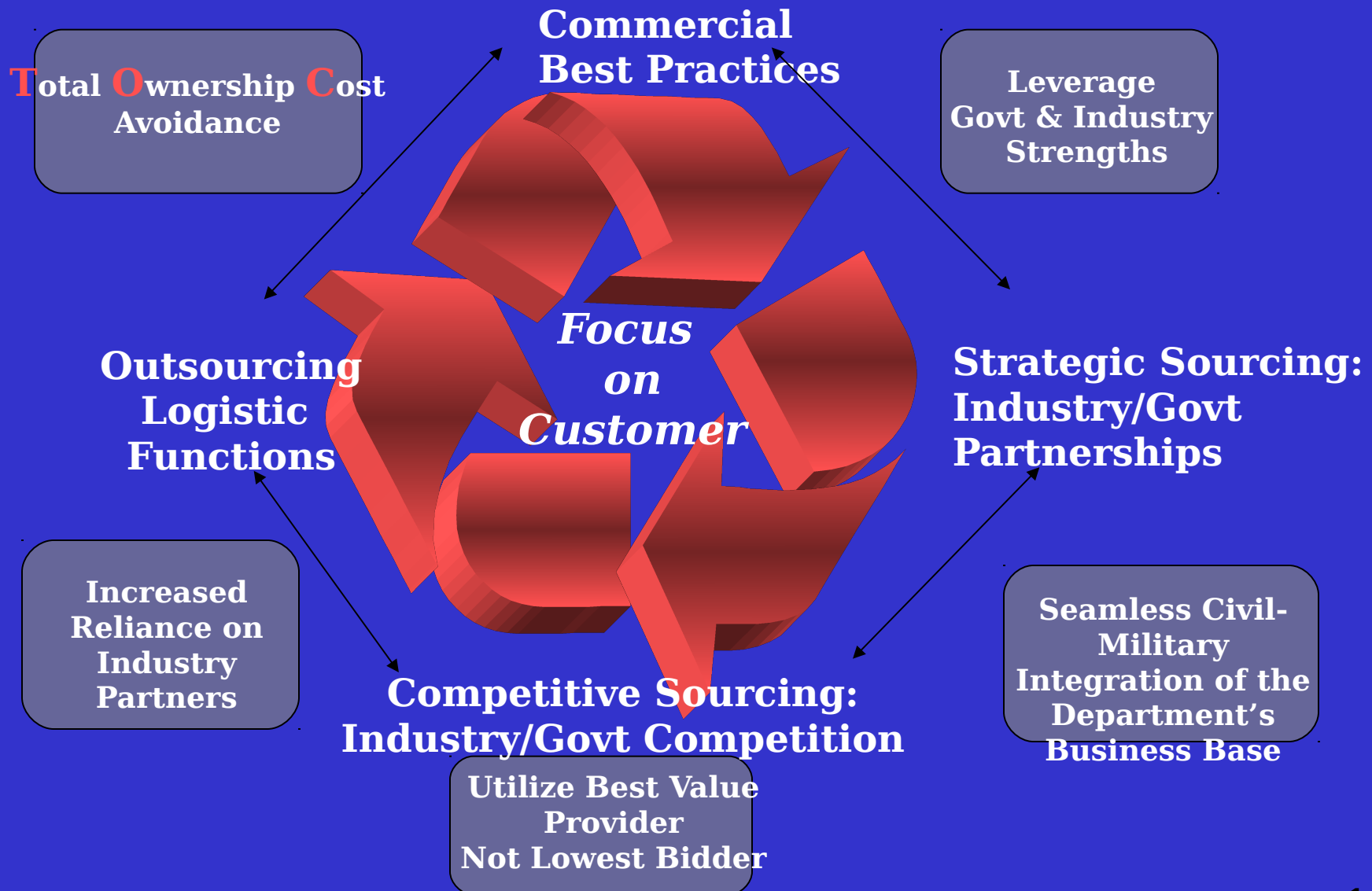
System/Ship Class

## PEO/SYSCOM

- **Recommendations**
  - Services establish goals and objectives to enable Integrated Logistic Chains Strategies
    - Optimize Competing priorities
  - Services develop Integrated Logistic Chains Implementation Plan
    - One size does not fit all

will have programs at All Points on the Continuum for Many Years

# Success is Built on Best Value

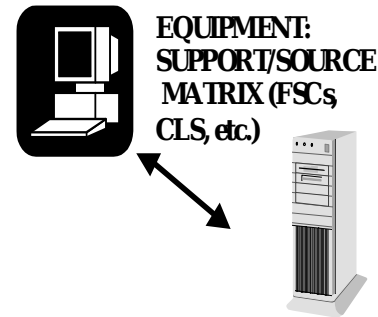


Tailor support to BEST VALUE for the Warfighter...Focus on C

# Single Point of Entry for Fleet Support Requests

(Calls, PMS/TM/COSAL Feedback, etc.)

## *The Readiness Support System Concept*



Readiness Support System  
(Single National "Clearinghouse")



Support Providers



FTSC



VENDOR



"Full Service"  
Contractor

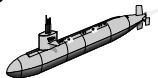


SUPPLY  
SYSTEM



ISEA

TECHNICAL DATA (MAINT/SUPPLY/TRAINING)  
STANDARD REQUISITIONS/2Ks/FEEDBACK  
ALLOWANCE/CONFIGURATION DATA



MATERIAL  
TECH DATA  
TECH ASSISTs

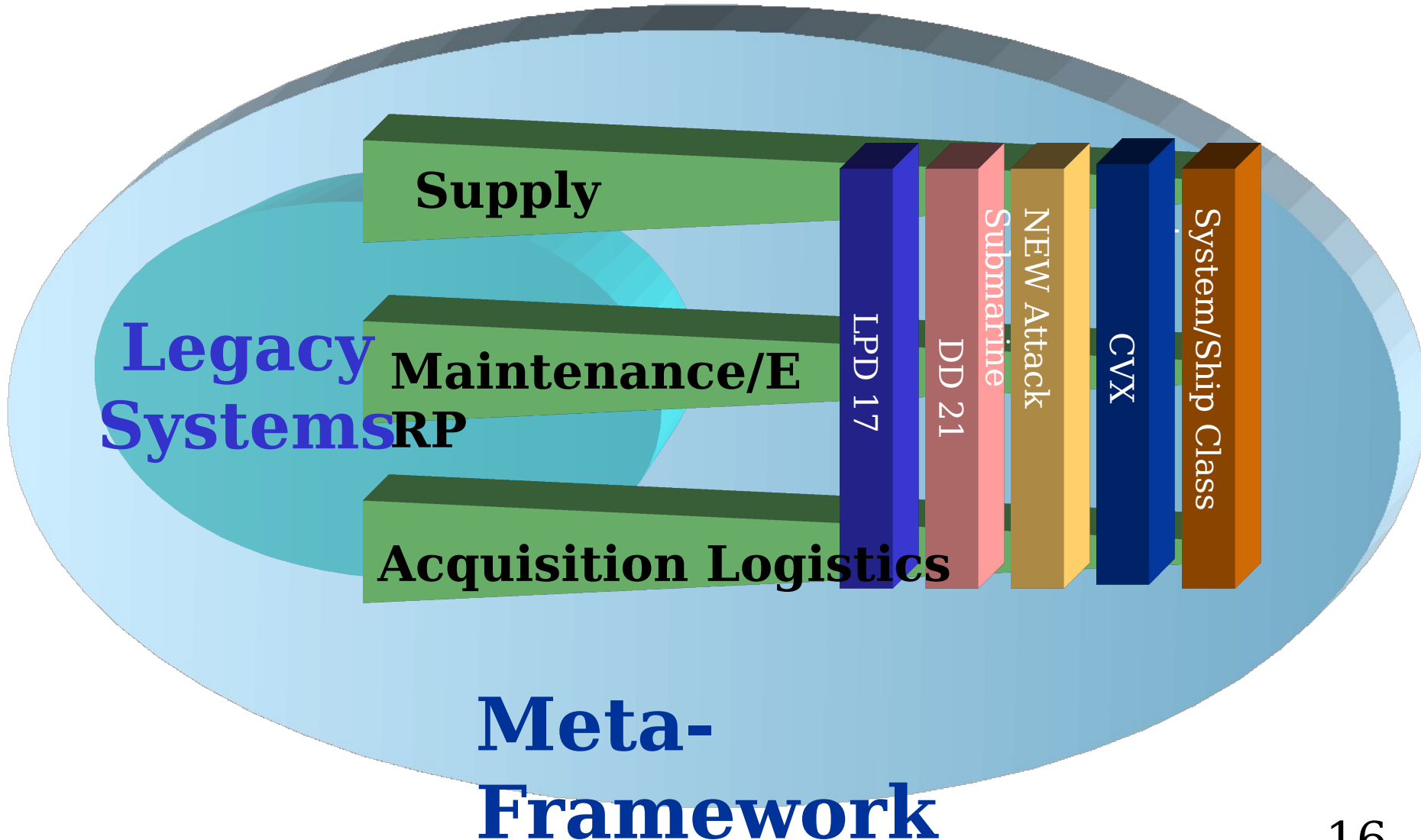
- NAVSEA, NAVSUP & SPAWAR have a Joint Initiative to Stand up a "Readiness Support System"

- Effort Conceived in 1998 to Ensure Standard Logistics "Pipeline" to Shore Infrastructure
- Problem was the Proliferation of System or Program-Specific 1-800 Numbers and WWW-sites

- Initiative Focuses (so far) on Logistics Issues. We Are Expanding it (Single Fleet Electronic and "1-800" Point of Entry)

Will be Ready for Prototype in 1999

# *Integrated Logistics Chain*



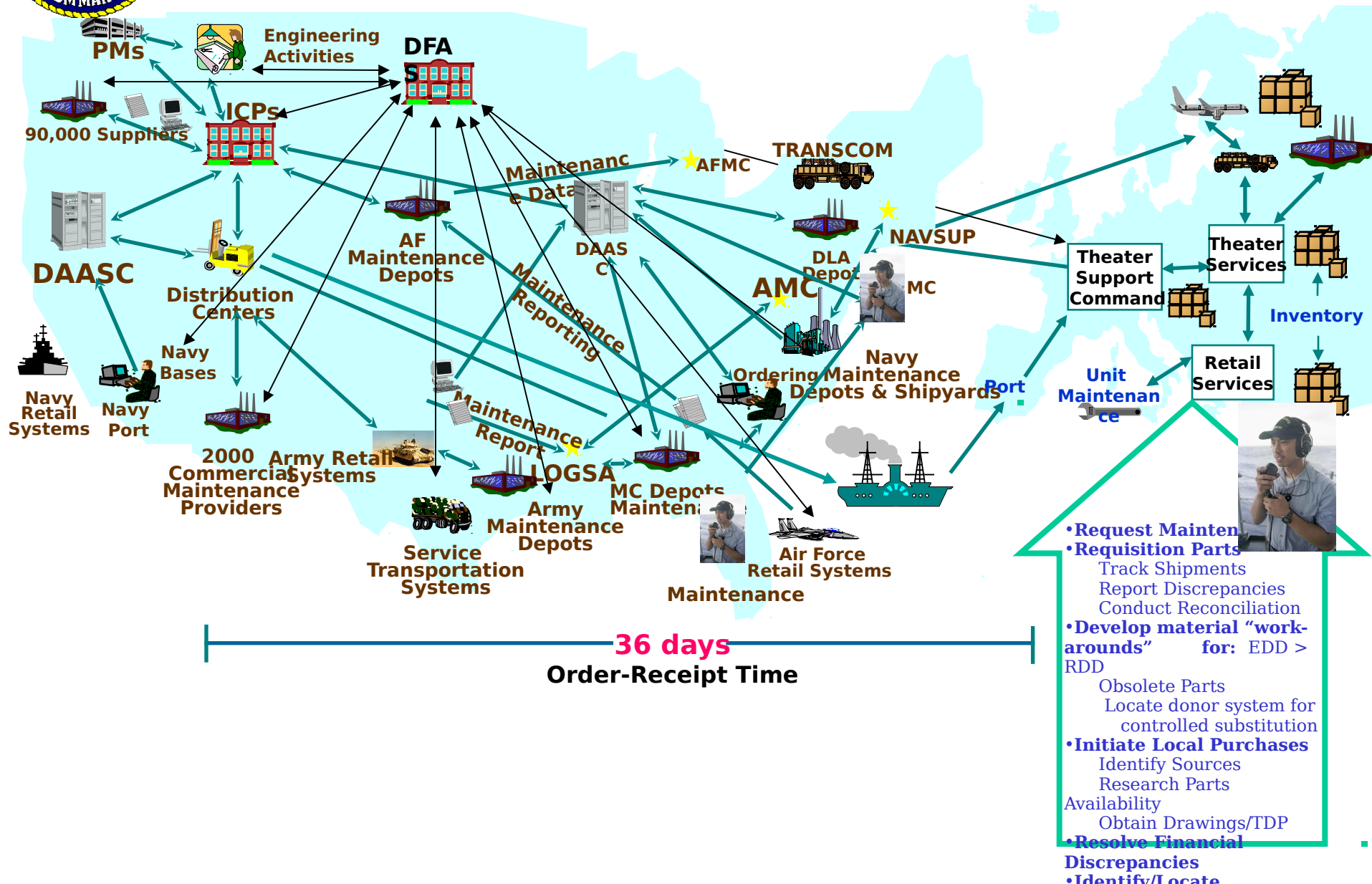


# SUMMARY

- WE ARE ADJUSTING TO THE NEEDS OF OUR CHANGING ENVIRONMENT
- WE ARE PREPARING OUR WORKFORCE FOR 21ST CENTURY SUPPORT
- WE ARE SEEKING **BEST VALUE** LIFE CYCLE LOGISTICS SUPPORT THAT ENABLES THE WARFIGHTER TO TRAIN, FIGHT AND WIN!

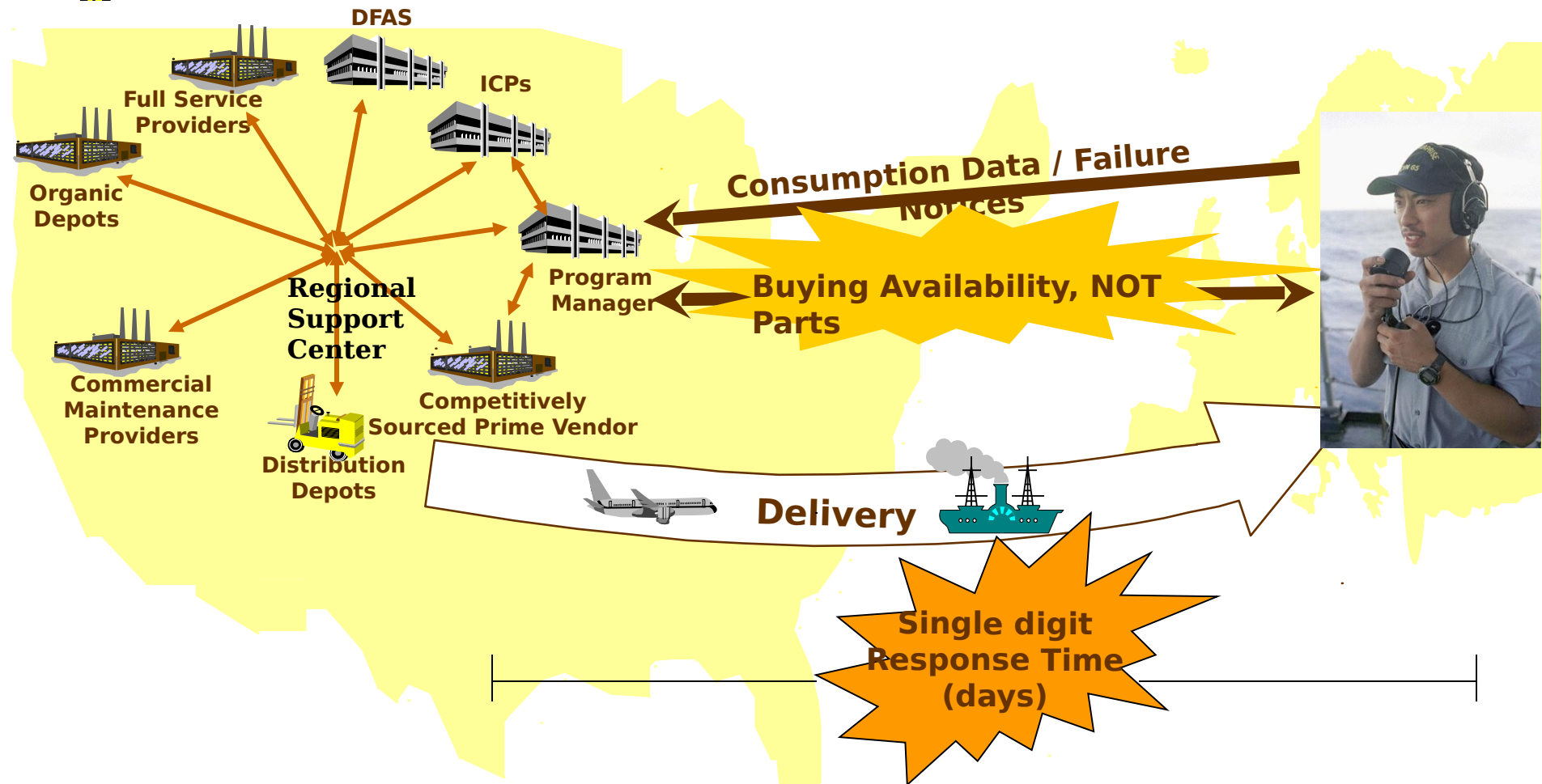
**THE FUTURE IS NOW!**

BACKUP





# New Product Support Process



**Customer & Mission focused product support**

# METHODOLOGY TO ACHIEVE INTEGRATED VERTICAL AND HORIZONTAL SUPPORT

## Stage One Functional Analysis



Identify Life  
Cycle Support  
functions,  
linkages and  
inherently  
Governmental  
roles.

## Stage Two Benchmark Criteria



Identify  
performance  
and cost  
benchmark  
criteria  
associated with  
Life Cycle  
Support  
functions.

## Stage Three Address Barriers



Modify the  
legal, funding  
and industrial  
base barriers  
which prevent  
best value Life  
Cycle Support  
solutions.

## Stage Four Best Value Solution



Use System  
Think  
methodology to  
assess best  
value trades  
between  
system/platform  
vertical and  
horizontal Life  
Cycle Support  
solutions.

## Stage Five Implementat ion



Coordinate  
implementatio  
n of best value  
life cycle  
solution across  
and between  
all  
stakeholders  
(Warfighter,  
Contractor,  
Govt)

36 Months

# Section 912 Product Support Reengineering (What's published)

## ▣ **Implementation Principles:**

- ▣ Adopt a Weapon System/Warfighter Orientation
  - ▣ “Vertical” and “horizontal” solutions
- ▣ Develop New Customer/CINC Processes
  - ▣ Increase reliance on industry partners
- ▣ Weapon System Technology Refreshment
  - ▣ CLS contracts to include modernization
- ▣ Expand “Competitively Sourced” Product Support
  - ▣ Best Value entity will provide support (public or private)

# Navy Concerns

- ▮ Less warfighter control of O&S funds/workload
- ▮ Migration of bill-paying elements from NWCF may mean costly support of legacy systems
  - ▮ Touchstone issue: Army Apache Prime Vendor
- ▮ Over-reliance on private vendors for total support
  - ▮ Contract safeguards needed should vendors bow-out when support of fewer/older systems not economical